



Julie Parker
practice success

**ONLINE COACHING
PROGRAMS**

2019/2020

Coaching teams in the business of successful practice management.

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ABOUT JPPS ONLINE COACHING PROGRAMS

WHERE ARE YOU GOING?

Success comes from a commitment to Constant And Never-ending Improvement.

“We don't rise to the level of our expectations, we fall to the level of our training.”
Archilochus

Expecting consistently improved performances from your team without providing opportunities for continued education and training will frustrate both you and your team members.

The JPPS Online Coaching Programs are a powerful method of team training that delivers strong results for your team, your practice and the experience offered to your patients.

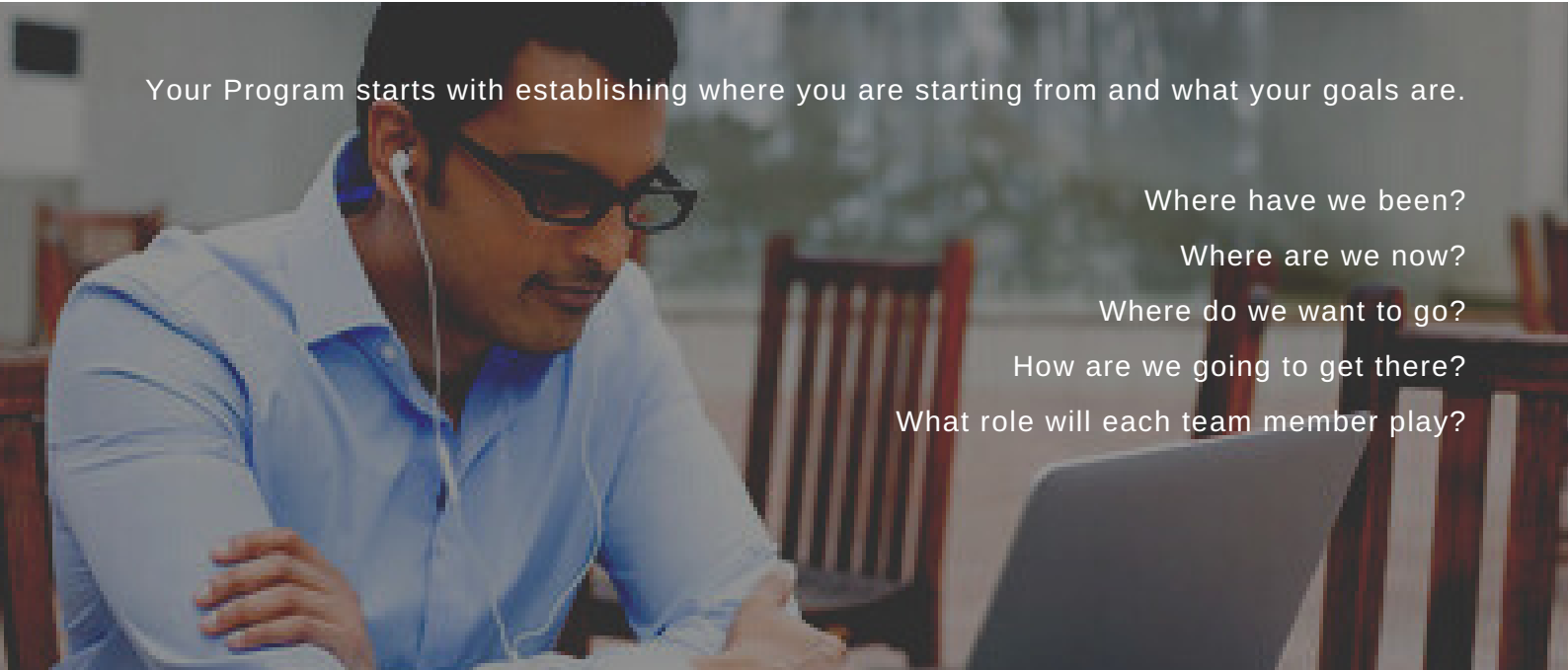
With the Programs delivered online, attendance is simple.

The time commitment online ranges from 1-hour per month with our Basic Program up to 5-hours per month with our Premium Plus Program.

Each training session is recorded and can be added to your training library for future team members.

Progress is carefully tracked throughout the Program so you know what your team is achieving.

There are no lock-in contracts; you choose to continue, one month at a time.



Your Program starts with establishing where you are starting from and what your goals are.

Where have we been?

Where are we now?

Where do we want to go?

How are we going to get there?

What role will each team member play?

OUTCOMES

Many practices have existing systems , but are they effective , productive and efficient?

Successful dental practices have successful systems. We move through each area of your practice management ensuring you have proven systems that work.

ACTIVITIES

Depending upon the Online Coaching Program you choose, the activities by your team will be a selection of:

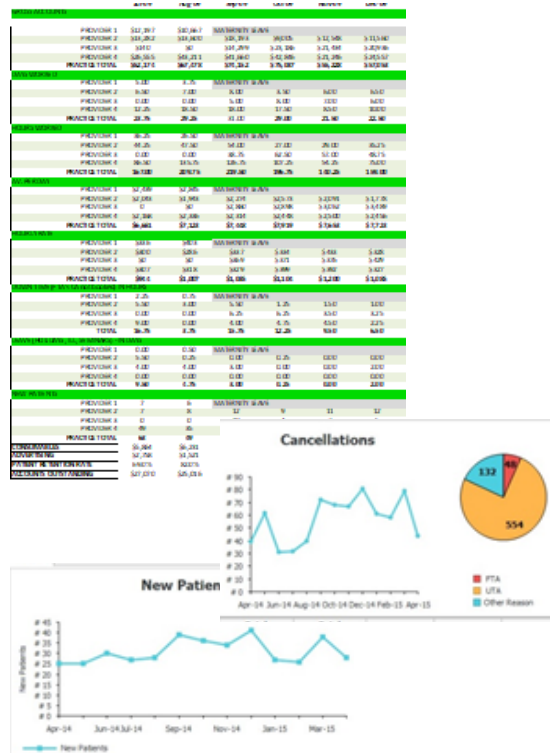
- weekly or monthly 1-hour systems coaching,
- daily 'check-ins' to provide support, coaching, accountability and momentum,
- facilitation of team meetings,
- online sessions with owner/manager for goals establishment and achievement,
- regular dial-in by JPPS to your dental software for KPI assessment and reporting.

ACCOUNTABILITY

Key performance indicators are tracked throughout your Program so you can see the impact of supporting your team with coaching and the implementation of better systems.

IMPLEMENTING PROVEN SYSTEMS...

- Recall Strategy
- Incomplete Treatment Management
- Patient Retention
- Patient Engagement
- New Caller Management
- Tracking Key Performance Indicators
- Telephone Communication Skills
- Customer Service Design
- Patient Experience Design
- Appointment Book Management
- Team Building
- Reactivation of Inactive Patients
- Software Processes & Management
- Management of Broken Appointments
- Access-by-all online Practice Manual
- To-Do List and Goals Achievement process
- and other systems that will help your success



CHOOSE THE PERFECT PLAN

Select the Online Coaching Program that best suits your practice.

PREMIUM PLUS



You don't just get one coach but TWO! Premium Plus offers you the collaborative coaching of Julie Parker and Ameena Basile, Founder of Dental Management Expertise.

- Daily communication
- Weekly coaching sessions
- Monthly team meetings
- KPI tracking

PREMIUM



High JPPS involvement with appointed team member directing actions.

- Weekly coaching sessions
- Monthly team meetings
- KPI tracking

BASIC



JPPS provide direction to appointed team-member who is responsible for the implementation of systems and strategies.

- Monthly coaching sessions
- KPI tracking

\$5,600
PER MONTH

\$4,400
PER MONTH

\$1,200
PER MONTH

10% DISCOUNT WHEN PURCHASING 3-MONTH BLOCKS

Contact JPPS now to get your Program started.

We will conduct a preliminary telephone consultation and email you the JPPS Practice Assessment tool to become more familiar with your practice and team.

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